

51-150

INTERNATIONAL HARVESTER COMPANY

Chicago, Ill.

Mr. George A. Ranney.

## Questionnaires and replies.

October, 1918 - letter to Mr. Harold F. McCormick, V.P., outlining method of communication, etc. Reply from Mr. McCormick, agreeing to plan outlined and designating Mr. Ranney as correspondent. Letter to Mr. Ranney, outlining plan more fully.

March, 1919 - letter to Mr. Ranney, asking if firm still wishes effort made to determine condition of factory at Neuss and advising that previous effort has been unsuccessful. Reply, advising firm has learned that this factory has been in operation all through the war. Later received from G-2, AEF. Transmitted to Mr. Ranney.

March, 1920 - letter from DMI, advising Captain Barrows and IOCD will call on Mr. Ranney. Letter to Mr. Ranney, thanking for reception of Capt. Barrows and IOCD and for willingness to cooperate. Letter from Mr. Ranney, expressing satisfaction with arrangements.

November, 1921 - letter from M/A, Belgium, re visit of company's representative to Russia. Letters from M/A, Belgium, to M/A's Sweden and Baltic Provinces, advising of cooperation received from I.H. Co. representatives and suggesting interviews.

December, 1921 - letter to AGoffS, G-2, 6 C.A., requesting him to thank Mr. Ranney for cooperative spirit shown by Mr. Hutmacher in dealing with M/A, Belgium, and asking to obtain list of foreign representatives of firm. Letter of thanks to Mr. Hutmacher. List received and M/A's directed to form contacts. Letter to Mr. Ranney, thanking him for list and requesting give instructions to representatives.

March 1, 1922 - letter from M/A, London, stating IHC representative in London cooperative. Letter from M/A, Belgium, advising Mr. Hutmacher has assured him of firm's desire to cooperate.

May 25 - letter to Mr. Ranney advising him of assistance rendered firm by M/A, Belgium; letter from Mr. Ranney re above.